

# Introducing HPE FLEX OFFERS

**DON'T MISS OUT**

HPE Flex Offers  
**SPECIAL DEALS**

HPE Flex Offers provide tailored configurations at competitive prices shipped quickly directly from distribution inventory.

## BENEFITS OF HPE FLEX OFFERS

- Best transactional HPE Pricing
- Exclusive Special Deals via HPE Flex Offers
- Easily customizable configurations
- Ready to ship, heat of the market SKUs
- Offered through iQuote for ease of use
- Access the Solutions wizard and competitive pricing selector
- Attach more for higher savings
- Earn additional E&G points via HPE Flex Offers
- Best Price Guarantee
- Grace period extended: 180 days pricing guarantee

1 Log in to:  
**iQuote**

2 Look out for the  
HPE Flex Offers Logo



3 Add the min number of  
qualifying products and  
**GET YOUR DISCOUNT!**

HPE Flex Offers Requirements	
<input checked="" type="checkbox"/>	Qualifying System
<input checked="" type="checkbox"/>	# Qualifying options
<input checked="" type="checkbox"/>	# Qualifying Drive
HPE Flex Offers Savings: \$XX	

Earn an  
**additional 20%  
ENGAGE&GROW Points**  
via HPE Flex Offers

**Watch the Short Walk Through Video of the new iQuote experience.**  
HPE Flex Offers discounts are now available on selected range of ProLiant, Storage Platforms and Aruba!

## SPECIAL DEALS

**HPE ProLiant Servers featuring AMD Cashback Promo for EMEA Partners via iQuote from March 1, 2022 to December 31, 2022**

EMEA (participating countries only)

Get up to €200 Euros\* cashback when using promo code **FLEX22** in iQuote with select HPE Flex Offers ProLiant Servers\*\* featuring AMD Processors.

\*Or local currency equivalent. Promo only available through iQuote HPE Flex Offers (Rules must be met to unlock cashback offer). Participating countries only.  
\*\* BTO SKUs applicable for the promo: P38477-B21, P39266-B21, P39367-B21 & P39122-B21.

**New Limited Time Discount on the HPE StoreEver 1/8 Autoloader**

Get an additional 14% off the HPE StoreEver 1/8 Autoloader when you attach any qualifying Tape Drive via HPE Flex Offers. Additionally, enjoy an increase of 50 Engage&Grow points when you purchase this Special Deal. Valid for EMEA only until June 30, 2022.

\*Only available in iQuote HPE Flex Offers. Additional discount based on comparison to TVA price.

**Qualify for HPE Flex Offers discounts and complete your Shared Storage Solution with the new Aruba 1960 Switches**

Aruba Instant On 1960 Switches are advanced, smart-managed, fixed configuration Gigabit stackable switches designed for small and growing businesses that are easy to deploy and affordable. These switches are designed to scale as business grows, making adding more employees, devices and applications simple. Aruba Instant On 1960 switches are made to handle today's bandwidth-heavy applications like voice and video conferencing, enabling consistent connectivity to improve user experience and application performance. These switches come with flexible management option: local web GUI or Instant On mobile app and cloud-based web portal.

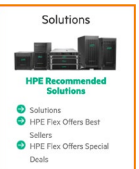
**For a limited time only, get the best price (up to 5% discount) when you purchase 2 1960 Aruba Instant On Stackable Switches via HPE Flex Offers.**

**Additionally, two Aruba Instant On 1960 12XGT 4SFP+ Switches connected to an HPE MSA 2060 10GBASE-T iSCSI Storage in an HA configuration will give you a fully configured HPE SMB Shared Storage Solution.**

\*Only available through iQuote HPE Flex Offers. Please contact your preferred distributor for more details.

**To access the latest  
Special Deals**

[Click here](#)



**AMD**



Add any 2 Aruba Instant On 1960 Switches to  
unlock the HPE Flex Offers discount.



# HOT PICKS

Our recommended HPE Flex Offers bundles which cover **Compute, Storage, and Aruba platforms** and address key customer needs. Visit iQuote today for the latest HPE Flex Offer pricing.



## Small Office Deployment Solution

### Aruba Instant On AP22 Access Point

Simple to set up with faster speeds that enables more connect devices, reduced latency and power consumption.

5 x Aruba Instant On AP22 Access Point (R4W02A)

At a monthly subscription price: "Starting x per month"

Starting point for Small Office Deployment Solution.

Visit the [iQuote solutions wizard](#) for more details.



X E&G Points

## Small Database +

## General Purpose Workload

### HPE DL360 Gen10 Plus 4309Y

A performance driven server that delivers security, agility, and flexibility, while supporting diverse workloads in space constrained environments.

1 x HPE DL360 Gen10 Plus 4309Y (P55240-B21)

1 x 32GB Smart Kit (P06033-B21)

1 x 960GB SATA SFF (P40498-B21)

1 x MWS22 16-Core Std ROK (P46171-A21)

1 x HPE iLO Adv Elec Lic 3yr Support (E6U64ABE)

1 x HPE 5yr Tech Care Basic (HY4W5E)

At a monthly subscription price: "Starting x per month"

Recommended starting point for small database, general purpose workloads.

Visit the [iQuote solutions wizard](#) for more details.



X E&G Points

## Storage Density,

## Flexibility & Protection

### HPE MSL2024 0-Drive Tape Library

Meet demanding storage requirements with unattended backup, disaster recovery, archive capability, and web-based remote management.

1 x HPE MSL2024 0-Drive Tape Library (AK379A)

1 x HPE MSL LTO-9 SAS Drive Upgrade Kit (R6Q75A)

1 x HPE 3yr TechCare Basic (H07M5E)

At a monthly subscription price: "Starting x per month"

Optional upgrade for SMB Solution: Business Continuity.

Visit the [iQuote solutions wizard](#) for more details.



X E&G Points

## Small Virtualization Workloads

### HPE DL385 GEN10 7313

A versatile server with built-in security and flexibility that delivers a low cost virtual machine and higher networking speeds.

1 x HPE DL385Gen10 Plus 7313 Server (P55252-B21)

1 x 32GB Smart Kit (P07646-B21)

1 x 960GB SATA SFF (P40498-B21)

1 x HPE iLO Adv Elec Lic 3yr (E6U64ABE)

1 x MWS22 16-Core Std ROK (P46171-A21)

1 x HPE 5yr Tech Care Basic (HY5W5E)

At a monthly subscription price: "Starting x per month"

Recommended starting point for small virtualization workloads.

Visit the [iQuote solutions wizard](#) for more details.



## RDX "75% Off" Discount Get it Now!

Complement your purchase of the brand new ProLiant ML30 or DL20 Gen10 Plus platforms with a RDX disk-based backup device and save 75% off when attaching 2 media.

With RDX, data is always available and protected both off and on premises.

## ADDITIONAL INFORMATION

Use iQuote to view and modify the HPE Flex Offers. Access the Universal Version via: [iquote.hpe.com](https://iquote.hpe.com) or contact your preferred HPE Authorised Distributor for live pricing.

Earn rewards with HPE Engage & Grow: Sign-On via Partner Ready Portal [partner.hpe.com](https://partner.hpe.com).

Enjoy low monthly payments, maximize capacity of assets and boost your sustainability goals with IT investment solutions from HPE Financial Services.



Follow the **ENGAGE&GROW** LinkedIn page to learn about the latest SMB and HPE Flex Offers updates.