



## Aruba Ignition SMB Partner Incentive

Increase profitability and customer loyalty when selling to small business



### RESELLER VERSION

Are you selling to small business customers? Here's a great opportunity to **increase your customer loyalty and profitability with up to 6% quarterly rebate** for growing your total small business customer sales. [Register today](#) to receive rebate on our small business product portfolio, HPE OfficeConnect and Aruba Instant On, until 31st July 2020.

[Terms and conditions apply.](#)

### How to Register for Aruba Ignition?

- Register for participation between 9th March and 31st July 2020 at [www.hpe.com/eu/PartnerCashback](http://www.hpe.com/eu/PartnerCashback)
- Open to authorised HPE Partner Ready for Networking Partners only (Platinum, Gold, Silver and Business Partners)

The Cashback to be paid based on revenue achieved from the sale of eligible Aruba Products is calculated as follows:

Performance band	Refund	Cashback
Quarterly revenue between \$ 25,000 and \$ 99,999	4%	From \$ 1,000 up to \$ 4,000 maximum
Quarterly revenue between \$ 100,000 and \$ 499,999	5%	From \$ 5,000 up to \$ 25,000 maximum
Quarterly revenue between \$ 500,000 and \$ 2,000,000	6%	From \$ 30,000 up to \$ 120,000 maximum

### Meet the Aruba Instant On APs

Whether looking for indoor or outdoor wireless access, we've got you covered. And did we mention ultra-fast performance and a reliable experience that's easy to see? Our new family of APs are designed for coverage that lets you roam with built in security, all at an attractive point. Wi-Fi never looked this good.

[Learn more about Aruba Instant On](#)



### HPE OfficeConnect Switches

What's better than a simple to manage Ethernet switch the HPE OfficeConnect family of high performance Ethernet switches. There's everything from 5 to 48 ports of gigabit performance in easy to manage models that offer

HPE OfficeConnect 1920S Switch



[www.arubanetworks.com](http://www.arubanetworks.com)

3333 SCOTT BLVD | SANTA CLARA, CA 95054  
1.844.473.2782 | T: 1.408.227.4500 | FAX: 1.408.227.4550 | [INFO@ARUBANETWORKS.COM](mailto:INFO@ARUBANETWORKS.COM)

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