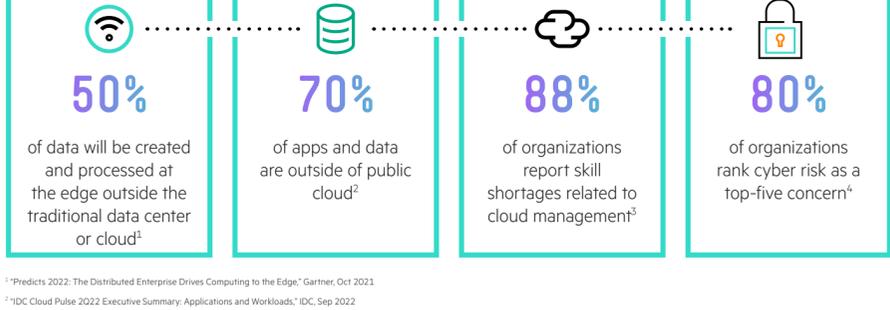


HPE GreenLake: the key facts and figures



¹ "Predicts 2022: The Distributed Enterprise Drives Computing to the Edge," Gartner, Oct 2021
² IDC Cloud Pulse 2022 Executive Summary: Applications and Workloads," IDC, Sep 2022
³ "Cloud, Hosting, & Managed Services Organization Dynamics 2021," 451 Research, Feb 2022
⁴ "Top 6 Cybersecurity Facts, Figures, Predictions And Statistics For 2020 To 2021," Cybersecurity Ventures, 2022

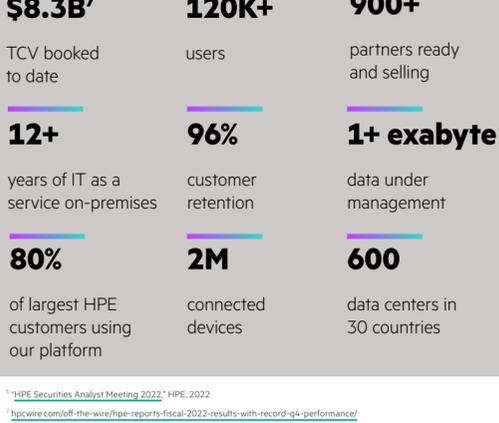
What is HPE GreenLake?

HPE GreenLake is our cloud offer.

<p>HPE GreenLake delivers cloud services from HPE and partners</p> <p>Compute, Storage and Networking AI & Data services Business applications Growing catalogue</p>	+	<p>Through a hybrid cloud platform</p> <p>Secure Open APIs Highly automated</p>	+	<p>At your choice of location with public cloud integration</p> <p>Edges Data centers Colocations</p>	+	<p>Brings the cloud experience to all your apps and data</p> <p>Pay as you go⁵ Self-service Managed for you Deep expertise</p>
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⁵ May be subject to minimums or reserve capacity may apply

HPE GreenLake momentum⁶



⁶ "HPE Securities Analyst Meeting 2022," HPE, 2022
⁷ hpcwire.com/off-the-wire/hpe-reports-fiscal-2022-results-with-record-q4-performance/

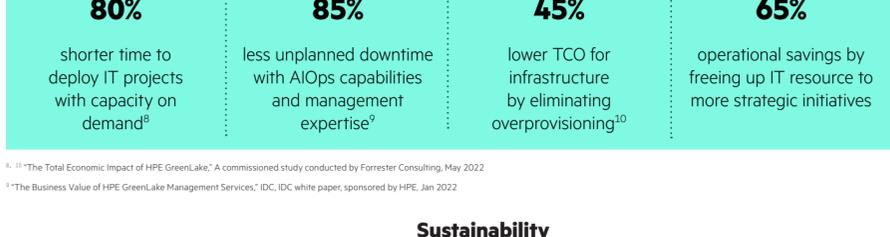
Addressing digital transformation agendas

<p>Edge</p> <p>Connect your edge</p> <p>Control and harness data from edge to cloud</p> <p>"We're using HPE GreenLake to gather and standardize data from instrumentation devices on-premises, and then populate that data into our scientific cloud."</p> <p>- Bryan Holmes, Vice President of Digital and Technology Solutions, Andelyn Biosciences</p> <p>Case study</p>	<p>Data</p> <p>Turn data into intelligence</p> <p>A single source of truth to make smart decisions</p> <p>"To ensure and improve real-world performance, we need data to improve algorithms. At the same time, we need to ensure that data privacy and security are maintained without the transfer of sensitive data."</p> <p>- Dharmendu Damany, Chief Technology Officer, Carestream Health</p> <p>Case study</p>	<p>Cloud</p> <p>Create your hybrid cloud</p> <p>Hybrid cloud just the way you need it</p> <p>"The ability to increase the amount of power that we need and the amount of processing capacity we have—and knowing beforehand how much money it will cost—that is excellent. That is the biggest benefit we have with HPE GreenLake."</p> <p>- Cesar Mejias, CIO, Garrigues</p> <p>Case study</p>	<p>Security</p> <p>Secure your data</p> <p>Only the right level of security will do</p> <p>"An on-premises solution allows us to more easily guarantee compliance with patient data protection regulations."</p> <p>- Edwin José Flórez Osorno, ICT Analyst, San Vicente Fundación Hospital</p> <p>Case study</p>
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Delivering business outcomes

<p>Financial services</p> <ul style="list-style-type: none"> 35% capital expenditure reduction with 3-year ROI Compliance with financial services regulatory requirements On-premises control over data sovereignty and cybersecurity <p>YF Life</p>	<p>Public sector</p> <ul style="list-style-type: none"> 40% of all the county's businesses can now work from home Zero downtime in supporting critical business services \$19.7M savings for the county <p>Kern County Information Technology Services</p>	<p>Manufacturing</p> <ul style="list-style-type: none"> 40% faster database performance 90% reduction in IT management time <p>Trincherio Family Estates</p>	<p>Healthcare</p> <ul style="list-style-type: none"> Always-on access to health records Doubles infrastructure lifespan Eliminates 6 month wait to onboard new customers to Epic environment <p>Asante Health</p>
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Total economic impact of HPE GreenLake



⁸ ⁹ "The Total Economic Impact of HPE GreenLake," A commissioned study conducted by Forrester Consulting, May 2022
¹⁰ "IDC MarketScope: Worldwide Digital Workspace Services 2020 Vendor Assessment," IDC, Mar 2020
¹¹ "IDC MarketScope: Worldwide Artificial Intelligence IT Services 2021 Vendor Assessment," IDC, Aug 2021
¹² "IDC MarketScope: Worldwide Network Consulting Services 2021 Vendor Assessment," IDC, Aug 2021
¹³ hpe.com/psnow/idc/a00122328emw?from=app&action=search&isFutureVersion=true
¹⁴ "IDC MarketScope: Worldwide Datacenter Transformation Consulting and Integration Services for Applications and Infrastructure 2020 Vendor Assessment," IDC, May 2020

Sustainability

<ul style="list-style-type: none"> → 50% of renewable electricity sourced in our operations; on our way to 100% by 2030¹¹ → 85% of tech returned to HPE is upcycled and put back into active use¹² → 30% reduction in energy costs¹³ → > 500 social and environmental responsibility audits conducted with suppliers¹⁴

¹¹ HPE Living Progress Report, 2021
¹² HPE Financial Services, Technology Renewal Center information, 2021
¹³ Energy Cost Savings of HPE GreenLake versus Traditional CAPEX Purchase Methodology reference guide
¹⁴ 2021 Living Progress Data Summary, 2022

HPE GreenLake expertise

Advisory & Professional Services

Recognized expertise

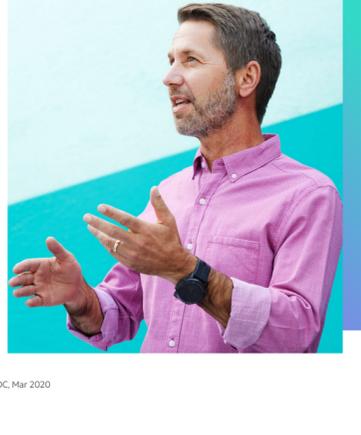
A leader in:

IDC MarketScope:		
Business and industrial IoT services ¹⁵	Digital workspace services ¹⁶	Artificial intelligence IT infrastructure services ¹⁷
Network consulting services ¹⁸	Worldwide support services ¹⁹	Data center transformation services ²⁰

>5,000 engagements per year

>1,000 hybrid cloud transformation annually

HPE Edge-to-Cloud Adoption Framework and services



¹⁵ "IDC MarketScope: Worldwide Business and Industrial IoT Consulting and Systems Integration Services 2020 Vendor Assessment," IDC, Mar 2020
¹⁶ "IDC MarketScope: Worldwide Digital Workspace Services 2020 Vendor Assessment," IDC, Mar 2020
¹⁷ "IDC MarketScope: Worldwide Artificial Intelligence IT Services 2021 Vendor Assessment," IDC, Aug 2021
¹⁸ "IDC MarketScope: Worldwide Network Consulting Services 2021 Vendor Assessment," IDC, Aug 2021
¹⁹ hpe.com/psnow/idc/a00122328emw?from=app&action=search&isFutureVersion=true
²⁰ "IDC MarketScope: Worldwide Datacenter Transformation Consulting and Integration Services for Applications and Infrastructure 2020 Vendor Assessment," IDC, May 2020

	<p>35%</p> <p>more efficient, overall²¹</p>	<p>99.998%</p> <p>automatic correlation and remediation²²</p>
	<p>85%</p> <p>less unplanned downtime²³</p>	<p>41%</p> <p>less time spent keeping the lights on²⁴</p>
	<p>287%</p> <p>3-year ROI²⁵</p>	<p>27%</p> <p>lower 3-year cost of operations²⁶</p>

²¹ ²² ²³ ²⁴ ²⁵ ²⁶ "The Business Value of HPE GreenLake Management Services," A commissioned study conducted by IDC, Jan 2020
²⁷ HPE internal calculations

For the fourth consecutive year HPE GreenLake Management Services has won the Technology & Services Industry Association (TSIA) Award²⁷

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